



BCS ProSoft

OVERVIEW

BCS ProSoft, based in San Antonio, TX, is an award-winning consultancy and provider of accounting software and ERP solutions to mid-sized organizations across North America. They distinguish themselves by developing long-term and deep relationships with the businesses they serve by not only helping them identify the right mix of technology for their organization but providing ongoing strategic guidance, training, and support to help them be successful in the long run. Building and maintaining this prestigious reputation means that BCS ProSoft not only offers best-in-class service and support but brings to their portfolio solution providers who offer the same high bar of excellence to their clients.

CASE STUDY

PARTNERING WITH PAYA

BCS ProSoft has a longstanding relationship with Paya that dates back to the early days of Sage Payment Systems (SPS). Since that time, Paya (formerly SPS) has become an independent company and continues to deliver on its promise of excellence through its world-class technology portfolio as well as its ongoing support, deep industry expertise, and continuous focus on platform innovation.

Although there are alternatives in the market, BCS ProSoft continues to leverage Paya's capabilities across the full suite of Sage ERP products. Sage 100, in particular, has gained significant traction among BCS ProSoft clients who are delighted to find that the payment integration is seamless and quick. Not only does this reduce up-front integration complexity but accelerates time to revenue. Further, Paya is always prepared to provide support as needed.

And because the integration was built by the publisher, BCS can confidently recommend Paya's solution to clients and know they will be provided with highly efficient and secure payment processing each and every time.

RESULTS

Currently supporting all Sage ERP platforms, including Intacct and X3, Paya's integrated payments platform has provided robust, end-to-end payment processing capabilities for clients' ERP workflows. The solution has streamlined back-office processes, improved reconciliation, and simplified payment data management through a unified interface designed to enhance the overall user experience.

Clients have benefitted from:

- Multiple payment options
- "Click to Pay" links on an emailed invoice
- A web-scale, PCI-compliant, highly-secure transaction platform for payment processing
- Syncing of payment data into the ERP platform
- Auto-payment of recurring invoices
- Stored tokenized card information to expedite future payments
- Pre-authorized payments
- Support of Level 3 data to optimize interchange
- Financial health monitoring through comprehensive, customizable reporting

"We need to stay relevant for our clients by solving their problems, Paya helps us do that."

– William Vespe
President, BCS ProSoft



Paya (NASDAQ: PAYA) is a leading provider of integrated payment and frictionless commerce solutions that help customers accept and make payments, expedite receipt of money, and increase operating efficiencies. The company processes over \$40 billion of annual payment volume across credit/debit card, ACH, and check, making it a top provider of payment processing in the US. Paya serves more than 100,000 customers through over 2,000 key distribution partners focused on targeted, high growth verticals such as healthcare, education, non-profit, government, utilities, and other B2B goods and services. The business has built its foundation on offering robust integrations into front-end CRM and back-end accounting systems to enhance customer experience and workflow. Paya is headquartered in Atlanta, GA, with offices in Reston, VA, Fort Walton Beach, FL, Dayton, OH, Miamisburg, OH, Mt. Vernon, OH, Dallas, TX and Tempe, AZ.